

# TIDESMARINE

international-UK

Spring 2010

**DISTRIBUTING INNOVATION**

## Suppliers of Award winning Armstrong RIB Ladders

Armstrong Nautical Products won the safety category at the DAME Awards held at METS. Represented across Europe by Tides Marine International, this innovative product received a great deal of attention. The surface mounted RIB ladder means no holes are needed in the pontoons of the RIB. When in use the ladder maintains an outward angle, which prevents it from pushing under the boat. Manufactured in Stainless Steel, the ladder, rated to 180kgs meets ABYC H41 standard approval. Like most of Armstrong's products the ladder is telescopic making it easy to remove and replace.



## Tides Marine International supply to Falmouth Harbour Commissioners.



Late last year Tides Marine International was chosen to supply Sure Seals and Smart Seal Alarm system to Falmouth Harbour Commissioners for their 16m Pilot Vessel "Arrow". This project was the first commercial working vessel to be fitted with the new Smart Seal Alarm System.

The overheat temperature warning system was introduced by Tides Marine International in 2009 and has proved essential for keeping maintenance at a minimum. The pilot boats in Falmouth Harbour regularly achieve in excess of 2,600 working hours per year and down time can be detrimental to the efficient working of the harbour.

Will Davies, Assistant Harbour Master explained "We had experienced some problems with vibration and water in the stern seals. Tides Marine offered us the dry, dripless solution. With their experience and knowledge of the systems used, they were able to help resolve the tail gear problems we were facing".

The alarm system is fitted to the Lloyd's Register certified propeller shaft seals and provides an audible and visual alarm alert to any excessive increase in operating temperature. This system allows for continuous running, with low maintenance and no down time for the vessels.

Complete product portfolio on offer by Tides Marine International. For specific locations on where products can be purchased please visit [www.tidesmarine.co.uk](http://www.tidesmarine.co.uk)

**ARMSTRONG**  
Nautical Products

**AQUALUMA**  
UNDERWATER LIGHTING

**ANODE**  
EYE

**Tallon**  
MARINE

**TIDESMARINE**

**Transshield**

## Where else can you find TIDES MARINE in Europe?



**Italy** - Opened in 2008 based in Viareggio

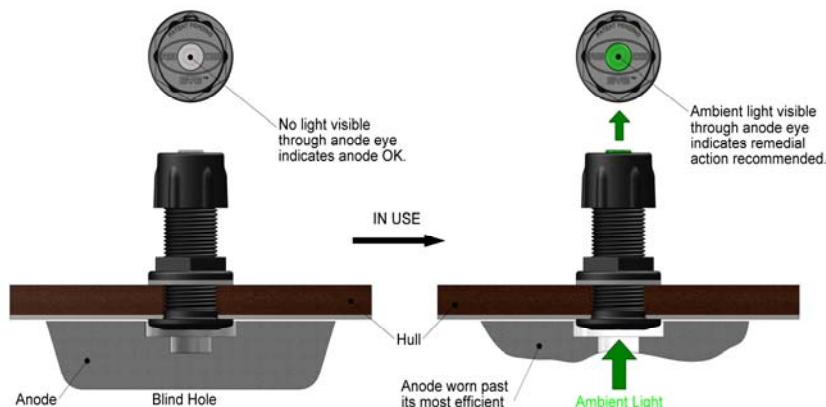


**Spain** - Opened in 2004 based in the popular marine centre in Palma de Mallorca



**Poland** - also opened in 2008 and based in Gdynia

# ANODE EYE REPRESENTATED BY TIDES MARINE INTERNATIONAL



In November 2009 Tides Marine International were appointed by Anode Eye as their first European Distributor.

*"The device is surprising simple, consisting of a skin fitting with a cast acrylic lens installed behind the anode"*  
European Boat Builder

This new product allows boat owners to check the state of their vessels anodes on a regular basis whilst the vessel is afloat eliminating the need for divers or a boat lift. The innovative thru-hull product was nominated at the DAME awards.

## ISO Quality Management

2009 saw Tides Marine International attain their ISO 9001:2008 Certification for its supply of marine equipment. Brian Raine (MD) commented, "we have always been proud of the service we offer our clients. With the award of ISO 9001 this has reinforced the quality we are able to supply to our clients in a wide range of trades and industries."



## In the next Issue .....

Aqualuma Underwater Lighting

- Tides Marine introduce the new product range from Australia

Tallon Products

- Innovative products from New Zealand

## Tides Marine International Launches New Look Website

Tides Marine have launched their new look UK website at [www.tidesmarine.co.uk](http://www.tidesmarine.co.uk). The site now has improved navigation and features detailed information on all the products represented by Tides Marine International. There are many key features on the site, including technical brochures for downloading as well as Sterling and Euro price lists. Videos on product demonstrations are also available in the download section. The changes to the UK website will be rolled out across the other Tides Marine International websites including [www.tidesmarine.eu](http://www.tidesmarine.eu) so watch this space!



## MEET THE TEAM

So who is the team behind Tides Marine International. We introduce you to some key figures so if you have any questions on products or information you have just read about in this newsletter then you know who to contact.

**Brian Raine**  
Managing Director

Brian has overall responsibility for the Tides Marine International sales offices in UK, Italy, Poland, and Spain.

[brian@tidesmarine.com](mailto:brian@tidesmarine.com)

**Andrew Wilson**  
Sales Administrator

Andrew deals with telephone sales and logistics at the warehouse. In addition Andrew is also the Quality Manager.

[andrew@tidesmarine.com](mailto:andrew@tidesmarine.com)

**Ian Nuttall**  
Technical Sales Manager

Ian Nuttall has responsibility for outside sales and technical support for the company's products.

[iann@tidesmarine.com](mailto:iann@tidesmarine.com)

**Barbara Downer**  
Accounts Manager

Barbara looks after the UK accounting operation whilst supporting the other sales offices

[barbarad@tidesmarine.com](mailto:barbarad@tidesmarine.com)

**Lou Johnson & Louise Crowden**  
Box pr

PR and Marketing Team provide support to all aspects of the marketing and press relations at Tides Marine.

[hello@boxpr.co.uk](mailto:hello@boxpr.co.uk)

Look out for the Tides Marine team at the following events:

- Dubai Show - 9th—13th March 2010
- Seawork Show - 15th—17th June 2010
- METS - 16th—18th November 2010

Tides Marine International Limited.

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